

8 +91-8883700051

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Sri Venkteshwara Indo Global Medicare Pvt Ltd

Regional Executive Office

(Personal and Telephonic Liaising)

Reborn, Opposite Income Tax Office, Leela Bhawan Road, Patiala

Corporate Office

Tower B 4, Spaze I-Tech Park, Sector 49, Sohna Road, Gurgaon - 122018, India

Registered Office

C-205, 6th Floor, Phase 8, Mohali, Punjab -140308, India



Challenges Faced by Hospitals

Healthcare providers in small cities and towns are facing numerous challenges that are threatening their sustainability in long run. Some of these challenges include:

- Increased competition from Corporate Chains and bigger Hospitals.
- ✓ Non availability of Full Time Doctors in various clinical specialties and Super Specialty Branches.
- Non-availability of trained nursing and paramedical staff affects patient care.
- The Non-availability of Clinical Specialists and other staff leads to unnecessary referral of patients to corporate hospitals in metro cities.
- Increased burden of Medico legal cases and litigations.
- Increase in compliance burden due to Clinical establishment Act and tightening regulatory framework.
- Increased Compliance costs add to further stress on profit margins of smaller hospitals and Nursing Homes.
- Regulatory push by Govt to curb the pricing of drugs, medical devices and medical procedures, further reduces profit margins of healthcare providers.
- Schemes Like Ayushman Bharat have improved access to health care but low pricing has further diminished profit margins of hospitals.
- Higher cost of procurement due to lack of economies of scale in standalone hospitals.
- Difficulties in Patient's Medical Records and other related data.
- High attrition rate of patients due to gaps in follow up care.
- Lack of resources to engage patients through digital marketing and improve market outreach.
- High expectations of patient population driven by "Dr Google"!









Company Overview

Sri Venkteshwara Medicare is an innovative healthcare services company based out of India that envisions to address challenges in global healthcare ecosystem by partnering with healthcare providers in areas of need and enable them to sustain in today's rapidly changing regulatory and technological environment of healthcare industry.

We believe in prime val Indian Philosophy that "entire universe is one family" and global healthcare challenges can be conquered by developing an ecosystem that efficiently utilizes existing healthcare resources across the borders in a seamless manner. Currently, the healthcare sector domestically within India and as well as globally is bifurcated with technology driven, JCI Accredited Hospitals in certain parts whereas vast majority of global population has no access to basic healthcare facilities. This has lead to emergence of "Medical Travel Industry".

The company aims to bring in a major disruption in global medical travel and healthcare market by offering doorstep delivery of tertiary and quaternary healthcare across the world through collaboration with Govt and Private Healthcare Sector stakeholders. We foster to channelize services of top notch doctors from their current location to where they are required on periodic basis in an efficient manner.



Our Vision

To make high quality healthcare accessible and affordable for all global citizens.



Our Mission

To improve quality and longevity of life



Our Values

Compassion, Care, Quality and Integrity





Advisory Board



Dr. K.K. Talwar, MBBS, MD, DM Cardiology, Chief Mentor

Dr. Talwar is an eminent Cardiologist and has earlier served as Chairman of Medical Council of India. He is former Director of PGIMER, Chandigarh and Recipient of Padma Bhushan (India's Third Highest Civilian Honour) and Dr B.C. Roy award (Highest award for achievements in field of Medicine in India). Dr Talwar also worked as Former Professor and Head Cardiology, AllMS, New Delhi, Former President National Academy of Medical Sciences and credited with implanting first ICD Device in South Asia. Currently, he is serving as the Healthcare and Chair Board of Governors, Indian Institute of Science Education and Research and also Advisor Govt. of Punjab (Health).



Dr. Sachin Gupta, M.B.B.S, M.B.A, Advisor

Dr.Sachin Gupta has done M.B.B.Sfrom Govt. Medical College, Patiala and M.B.Afrom National University of Singapore Business School. He is founder of Salus Healthcare Resources, India's foremost leadership advisory firm in Healthcare Sector. Earlier, he has worked as Head of Strategy at Apollo Gleneagles Hospitals, Kolkata and Global Head of Clinical Performance Management at Parkway-Pantai (IHH Corporate Headquarters) in Singapore. He is regularly invited at international healthcare conferences, embassy events and new channels to discuss latest developments in global healthcare industry.



Dr. B.K. Rana, Advisor

Dr. Rana is a globally known figure in Healthcare Quality and known as "Quality Man of India". He is former C.E.Oof N.A.B.H (National Accreditation Board for Hospitals & Healthcare Providers, India) and Former Chairman, Accreditation Council at International Society for Quality in Healthcare (ISQUA), Dublin. Currently, he is serving as the Accreditation Institute and Member of Board of Directors ASQUA.



Major General (Dr.) Jagtar Singh, VSM, Advisor

Dr. Jagtar Singh is W.H.O Fellow, Health Economics, Chulalongkorn University, Bangkok, Thailand and served as Director Medical Services, Indraprastha Apollo Hospitals, Delhi. He also served as former Additional Director Armed Forces Medical Services, Former Joint Director Armed Forces Medical Services (Training) & Director Medical Services (Army). He is recipient of Vashisht Seva Medal from President of India & Chief of Army Commendation.



Founding Team



Ms. Rama Garg, B. Sc (Medical), M.Sc (Botany), Founder

Ms. Rama Garg is a leading social worker, philanthropist and a change maker in North India. She is a graduate in Basic Medical Sciences and Post graduate in Botany. She has a vast experience in teaching in education sector in North India. She has been associated with the social organizations like Sewa Bharti, Arogya foundation and Society for Affordable Healthcare (SAHC) for around two decades. She is working to promote the easily scalable frugal innovations to bridge the gap of healthcare needs of underprivileged society. She is a

firm believer in holistic medicine and has been instrumental in hosting the talks of Sri Sri Ravishankar Ji and Yog Guru Baba Ramdev Ji at Post Graduate Institute of Medical Education and Research (PGIMER), Chandigarh. She is of immense value in planning, execution and assessment of social impact of our innovative endeavours.



Dr. Rohit Garg, M.B.B.S, M.S, Co-Founder

Dr.Rohit is a leading bariatric and minimally invasive laparoscopic surgeon of north India. He is founder of Reborn Cosmetic and Laparoscopic Surgery Centre and visiting surgeon at leading hospitals in Punjab, Haryana and Himachal Pradesh. He is also a former faculty in General Surgery at Dayanand Medical College and Hospital, Ludhiana and published numerous papers in leading National Journals.



Dr. Charanpreet Grover, M.B.B.S, M.D, Co-Founder

Dr. Charanpreet is a lea<mark>ding chest physicia</mark>n of Punjab and founder of Gian Chest Hospital. He has earlier worked at Sriniwas Medical College and Research Centre, Mangalore as an Associate Professor. He has published numerous papers in leading national and international journals. He also presented a research paper on Tuberculosis Pneumonia at American Thoracic Society Conference at Philadelphia, USA.



Dr. Sanjeev, MD, FRCPC, Advisor - International Practices & Standards

Dr. Sanjeev Kumar is a geriatric psychiatrist clinician scientist at the Centre for Addiction and Mental Health (CAMH) and an assistant professor of psychiatry at the University of Toronto, Toronto, Canada. Dr. Kumar is a Fellow of the Royal College of Physicians and Surgeons of Canada. Heis also Board certified in General Psychiatry and geriatric psychiatry by American Board of Psychiatry and Neurology. Dr. Kumar's research focuses on developing novel biomarkers and treatment interventions for patients with Alzheimer's disease and related disorders. He has published numerous papers in peer reviewed journals and is an editorial board member of peer reviewed journals. He has won several national and international honors and awards from professional organizations such as American Psychiatric Association, American Association for Geriatric Psychiatry, Society of Biological Psychiatry and Alzheimer's Association International.





CHESS-Comprehensive Healthcare Expert Services

Clinical Services by visiting teams of Specialist and Super-Specialist Doctors

We will be collaborating with hospitals and nursing homes and offering them Specialist and Superspecialist Services (on visiting basis) in branches like:-

- Cardiology & Cardio-thoracic Surgery
- Nephrology & Advanced Urology
- Neurology & Neurosurgery
- Gastroenterology & Surgical Gastroenterology
- Endocrinology & Surgical Endocrinology
- Critical Care & e-ICU
- Medical & Surgical Oncology
- Hematology & Bone Marrow Transplant
- Minimally Invasive Surgery & Bariatric Surgery
- Geriatric Medicine

- Plastic & Cosmetic Surgery
- Orthopedics & Joint Replacement
- Pulmonary Medicine
- Hepatology & Liver Transplant
- Immunology & Rheumatology
- Interventional Radiology
- Nuclear Medicine
- Medical Genetics
- E.N.T, Audiology & Cochlear Implantation
- Nutrition & Promotive Health

These services shall help hospitals to avert referral of patients to other centers and will be source of auxiliary revenue for these hospitals.

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CHESS-Comprehensive Healthcare Expert Services

- Doctors empanelled in our network will be visiting our client hospitals within India and overseas on periodical basis. These doctors will perform elective or low risk procedures across various clinical specialties and will be travelling back home after performing cycle of OPD-Pre Anesthesia Check-Procedure-Post Operative Care. These services will improve utilization of hospitals assets.
- We offer a bouquet of services in Heart, Stroke and Vascular Surgery on Hub and Spoke Model in partnership with a notable global medical device company.
- Patient care and real time data tracking through Technology enabled platform, Artificial Intelligence, Electronic Medical Records and digital technologies like Internet of Things.
- Standardization of Hospital Infrastructure, Services and Clinical Protocols as per International standards.
- We provide innovative technology driven solutions like e-ICU, e-OPD and Telemedicine Services to improve access of Healthcare Services.
- We will be working with our associated hospitals to improve their visibility and market outreach through customized Facebook Page, Website and Applications.









CHESS-Comprehensive Healthcare Expert Services

- We shall also be taking care of Paper work, Processing, Claim Management and Revenue Cycle Management Services.
- We offer cutting edge Technological up-gradation of hospitals in alliance with world's leading medical device companies. These high end and low cost technologies improve efficiency, productivity and profit margins.
- We also facilitate Patient Referral for inbound medical travel from areas of need within India as well as overseas.
- We will provide our partner hospitals access to platforms for Health Innovation.
- We offer Advisory services for NABH Accreditation & Q.A.I Accreditation.
- Physician Indemnification Services through leading Insurance companies.

Going forward, we will be also rolling out services for: Clinical Outcome Measurement, Global C.M.Es,InternationalConferences,GlobalProctorshipPrograms,Enhancement of services to match international standards, offering solutions for conservation of energy and water resources to promote green hospital initiatives. All these services can turn out to be great asset for small scaled hospitals and nursing homes.







Quality Framework

The company is setting up a robust mechanism to ensure that not only healthcare is delivered at doorsteps of patients but also the care is of high quality, safe and effective i.e. the clinical outcomes are comparable to global benchmarks.

Our Advisors and managers are well-known dignitaries in health quality especially in South East Asia where they laid down foundations for outcomes measurement, patient advocacy and transparency in clinical care. Further, our Advisor Dr. B.K. Rana is acknowledged as "Quality Man of India" and has worked as C.E.O at NABH in India. The company is developing a robust quality framework as below:



Doctors Credentialing

The company is in process of empanelling globally known personages in respective clinical specialities as clinical program leaders. Further, during empanelment of Doctors the company will ensure that the doctor has required accredited training in that speciality (MD/MS/DNB/M.Ch/US Board Certified/MRCS/FRCS).



Partner Hospital Infrastructure

We will be partnering with hospitals with existing Physicians, Nursing and Paramedical Staffalong with facilities like OTs, ICUs and promote hospital accreditation by QAI/NABH



Post Procedural & Follow Up Care

We will ensure that our partner hospital deputes a Care $Manager who will be {\it Single Point of Contact of our Physician for}$ post procedural and follow up care. In addition, the company will provide a technological platform to our physicians that will keep the doctors updated on patient status.



Outcome Measurement

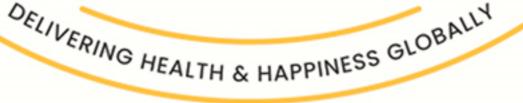
We will be putting up a centralised Clinical Data Management Team that will be tracking status of health of patient at periodic basis and measure clinical outcomes. We aim to publish our clinical outcomes for patient advocacy and reward physicians with superior outcomes.











Contact Us

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